Church Leader Tool: Leading Change from the **Inside Out**

Advice for Changing 1. Jesus Inspiration

- "Changes" Jesus Made
- Kingdom of God Arriving
- New Leaders (Not the Expected)
- New Teachings
- New Miracles
- New Attitude About Outsiders
- Dying for Our Salvation
- Resurrection

- 1. Jesus Inspiration
- 2. Luther Inspiration

- "Changes" Martin Luther Made
- Reformation (Which Means Change)
- New Teachings
- Authority of the Bible
- Justification by Grace Thru Faith
- Worship in the Language of the People
- Priesthood of All Believers

- 1. Jesus Inspiration
- 2. Luther Inspiration
- 3. Normalize Change



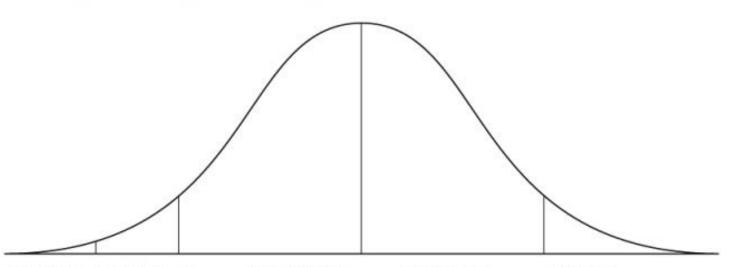
- 1. Jesus Inspiration
- 2. Luther Inspiration
- 3. Normalize Change
- 4. Remain Calm



- 1. Jesus Inspiration
- 2. Luther Inspiration
- 3. Normalize Change
- 4. Remain Calm
- 5. You Won't Have Everyone

The Technology Adoption Curve

As captured by Everett Rogers in his book Diffusion of Innovations, people tend to adopt new technologies at varying rates. Their relative speed of adoption can be plotted as a normal distribution, with the primary differentiator being individuals' psychological disposition to new ideas.



Innovators

(2.5%) are risk takers who have the resources and desire to try new things, even if they fail.

Early Adopters

(13.5%) are selective about which technologies they start using. They are considered the "one to check in with" for new information and reduce others' uncertainty about a new technology by adopting it.

Early Majority

(34%) take their time before adopting a new idea. They are willing to embrace a new technology as long as they understand how it fits with their lives.

Late Majority

(34%) adopt in reaction to peer pressure, emerging norms, or economic necessity. Most of the uncertainty around an idea must be resolved before they adopt.

Laggards

(16%) are traditional and make decisions based on past experience. They are often economically unable to take risks on new ideas.

Change Plan: Think about a change you know your congregation needs to make?

Leading Change from the Inside Out 1. Have A Plan

- 1. Have A Plan
- 2. Start With Why



TED Talk: Simon Sinek-How great leaders inspire action

The Golden Circle

WHY **HOW** WHAT

WHY

The single purpose, cause or belief that serves as the unifying, driving and inspiring force for any individual or organization.

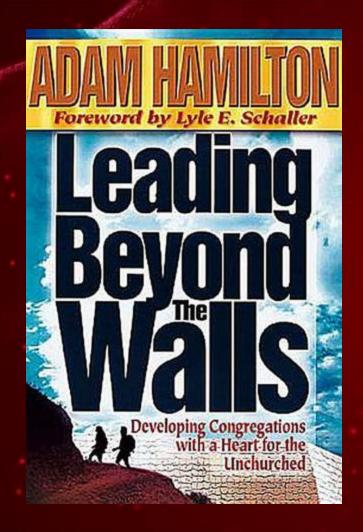
HOW

Written as verbs as they are actions to be performed and not just inactionable values to be admired, e.g. Do the right thing vs. integrity.

WHAT

Everything tangible an organization says or does. Everything outsiders can see, hear or experience, e.g. products, services, marketing.

Start from the Why, and work your way down.



Four Vital "Why" Questions

- Why do people need Christ?
- 2. Why do people need the church?
- 3. Why do people need your church?
- 4. To whom does our church belong?

AN ACTION PLAN FROM THE WORLD'S FOREMOST EXPERT ON BUSINESS LEADERSHIP

Leading Change



John P. Kotter

HARVARD BUSINESS SCHOOL PRESS

Leading Change by John Kotter 1. Establish a Sense of Urgency

- 1. Establish a Sense of Urgency
- 2. Create a Guiding Coalition

- 1. Establish a Sense of Urgency
- 2. Create a Guiding Coalition
- 3. Develop a Vision and Strategy

- 1. Establish a Sense of Urgency
- 2. Create a Guiding Coalition
- 3. Develop a Vision and Strategy
- 4. Communicate the Change Vision

- 1. Establish a Sense of Urgency
- 2. Create a Guiding Coalition
- 3. Develop a Vision and Strategy
- 4. Communicate the Change Vision
- 5. Empowering Others to Act on the Vision

- 1. Establish a Sense of Urgency
- 2. Create a Guiding Coalition
- 3. Develop a Vision and Strategy
- 4. Communicate the Change Vision
- 5. Empowering Others to Act on the Vision
- 6. Generate Short-Term Wins

- 1. Establish a Sense of Urgency
- 2. Create a Guiding Coalition
- 3. Develop a Vision and Strategy
- 4. Communicate the Change Vision
- 5. Empowering Others to Act on the Vision
- 6. Generate Short-Term Wins
- 7. Consolidating Gains and Produce More Change

- 1. Establish a Sense of Urgency
- 2. Create a Guiding Coalition
- 3. Develop a Vision and Strategy
- 4. Communicate the Change Vision
- 5. Empowering Others to Act on the Vision
- 6. Generate Short-Term Wins
- 7. Consolidating Gains and Produce More Change
- 8. Anchoring New Approaches in the Culture

- 1. Have A Plan
- 2. Start With Why
- 3. Establish a Sense of Urgency

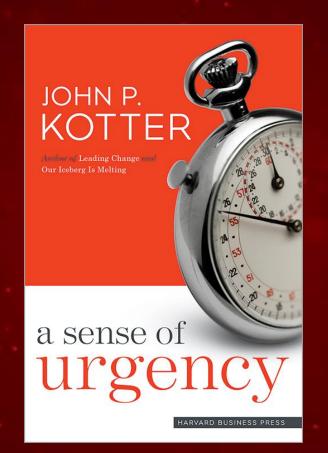
AN ACTION PLAN FROM THE WORLD'S FOREMOST EXPERT ON BUSINESS LEADERSHIP

Leading Change



John P. Kotter

HARVARD BUSINESS SCHOOL PRESS



- 1. Have A Plan
- 2. Start With Why
- 3. Establish a Sense of Urgency
- 4. Involve Other Leaders



- 1. Have A Plan
- 2. Start With Why
- 3. Establish a Sense of Urgency
- 4. Involve Other Leaders
- 5. Communication

- 1. Have A Plan
- 2. Start With Why
- 3. Establish a Sense of Urgency
- 4. Involve Other Leaders
- 5. Communication
- 6. Create and Share Short Term Wins

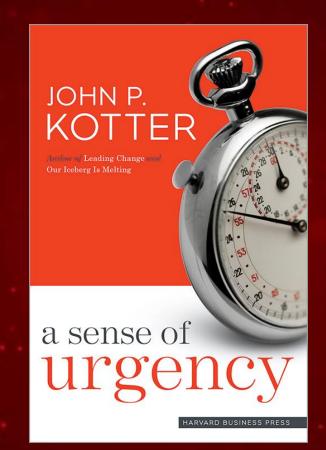
AN ACTION PLAN FROM THE WORLD'S FOREMOST EXPERT ON BUSINESS LEADERSHIP

Leading Change



John P. Kotter

HARVARD BUSINESS SCHOOL PRESS



The Heart of Change Real-Life Stories of How People



Change Their Organizations

John P. Kotter Author of the Worldwide Bestseller Leading Change

and Dan S. Cohen

HARVARD BUSINESS SCHOOL PRESS

- 1. Have A Plan
- 2. Start With Why
- 3. Establish a Sense of Urgency
- 4. Involve Other Leaders
- 5. Communication
- 6. Create and Share Short Term Wins
- 7. Where's the Heart in the Change?

- 1. Have A Plan
- 2. Start With Why
- 3. Establish a Sense of Urgency
- 4. Involve Other Leaders
- 5. Communication
- 6. Create and Share Short Term Wins
- 7. Where's the Heart in the Change?
- 8. Pain Motivates Change

- 1. Have A Plan
- 2. Start With Why
- 3. Establish a Sense of Urgency
- 4. Involve Other Leaders
- 5. Communication
- 6. Create and Share Short Term Wins
- 7. Where's the Heart in the Change?
- 8. Pain Motivates Change
- 9. Remain Connected With People

Leading Change from the Inside Out 1. Have A Plan 2. Start With Why 3. Establish a Sense of Urgency 4. **Involve Other Leaders** 5. Communication 6. Create and Share Short Term Wins 7. Where's the Heart in the Change? 8. Pain Motivates Change

8. Pain Motivates Change9. Remain Connected With People10. Acknowledge and Manage Loss

LEADING

LOSING IT

REVOLUTIONIZE How You Lead Change When Facing Opposition

0

CAREY NIEUWHOF



Leading Change Without Losing It 1. How many are frustrated?

- 1. How many are frustrated?
- 2. Is your focus insiders or outsiders?

- 1. How many are frustrated?
- 2. Is your focus insiders or outsiders?
- 3. To what questions and people will you listen?

- 1. How many are frustrated?
- 2. Is your focus insiders or outsiders?
- 3. To what questions and people will you listen?
- 4. Attack Problems Not People

- 1. How many are frustrated?
- 2. Is your focus insiders or outsiders?
- 3. To what questions and people will you listen?
- 4. Attack Problems Not People
- 5. Don't Quit

The description section below has a link to downloadable handouts and original documents, resources to go deeper, and reflection/discussion questions. Now who should you forward this to in order to grow their leadership?